



JOIN OUR TEAM

Business Development
Representative

Converging Networks Group is a fast growing, high energy, Chicago Southland based Managed IT Service Provider (MSP) focusing on Cybersecurity with 20 years of B2B IT experience across multiple verticals. We are seeking qualified and experienced individuals to join our growing team and to facilitate internal advancement. If you have MSP experience or are just getting started, we are always looking for people to join our team that are passionate about IT and are dedicated to constantly learning to help keep our client's IT infrastructures running smoothly.

CNG's world class team of IT, network, security, and telephony experts allow you to hand off your IT needs and receive the best service possible.



TEAM MEMBER BENEFITS

- ✓ 100% company paid health, dental, and vision benefits for employees
- ✓ Simple IRA with a 3% match
- ✓ Paid vacation time
- ✓ Annual raises + \$7,500+/year in upward mobility with our Level Up program
- ✓ Paid Training and Certification Programs

CORE COMPANY VALUES

INNOVATION

Our education and experiences are springboard for your new possibilities.

TEAMWORK

We are real people who are an extension of your team.

INTEGRITY

We stand behind our work.

GIVING BACK

We care about the communities we serve.

SOLUTIONS

We focus on the future for our clients when implementing custom solutions.

Position: Business Development Representative

Compensation: \$40,000+ BASE SALARY + COMMISSIONS

Location: Kankakee, IL Headquarters with some onsite Client Work and remote flexibility

Key Responsibilities:

- Prospecting new clients, helping to fill seminars and selling new products
- Confirming inbound and outbound appointments for senior sales consultants
- Supporting senior sales consultants and technical sales team with research, materials, and opportunities
- Call on clients and warm prospects
- Participate in Marketing Campaigns

Qualifications:

- Hands-on customer support experience
- Ability to manage multiple priorities and projects to completion in a fast-paced environment
- Strong verbal and written communication skills and the ability to translate technical concepts for non-technical audiences
- Excellent customer service skills
- Extremely well organized and analytical with a high level of attention to detail
- Ability to work independently and as a member of a team
- Ability to thrive in an ambiguous environment
- Marketing experience preferred
- College degree or equivalent, relevant work experience preferred

Send resumes to: careers@consultcng.com

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